

# San Antonio

Association of Health Underwriters



VOLUME 5, ISSUE 1

MAY, 2008

## Agency of The Month

WORTHAM INSURANCE &  
RISK

A strong supporter of membership in San Antonio Association of Health Underwriters Wortham Insurance & Risk has 13 members. Congratulations and thank you for your continued involvement.



## Carrier of The Month

HUMANA INC.

Another outstanding supporter of membership in San Antonio Association of Health Underwriters Humana has 27 members. Congratulations and thank you for your continued involvement.

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*" How would you  
turn what if into  
what is? "*

## San Antonio Association of Health Underwriters Earns Awards at TAHU Convention

2007 Award Winners

**Education—Linda Behrens—Chair**

**Public Service—Dayton Hoffman—Chair**

**Membership: President's Citation—  
Sandy Johnson—Chair**

**Special Service: President's Citation—  
Vickie Lightsey—Secretary**



# 2008 10th Annual San Antonio Association of Health Underwriters

# CASINO NIGHT

Dave & Busters  
Thursday, June 19th, 2008  
6:00 PM - 11:00 PM

Proceeds to Benefit the American Heart Association

## Heart Walk

**\$35 per Ticket - or - \$60 for 2 Tickets!**

*Tickets include Food, 2 Drink Tickets (Beer or Wine), Soft Drinks and \$1,000 in Chips!*

Event Sponsorship Opportunities Starting At \$150 Available.

All Sponsorships will receive free tickets, name recognition and advertising during the event.

	<u>Cost</u>	<u>Number Available</u>
Facility Rental	\$500	1 (receive 6 tickets)
Casino Tables	\$3,000	10 (\$300 each - receive 4 tickets)
Beverage Sponsor	\$500	2 (\$250 each - receive 3 tickets)
Decorations Sponsor	\$150	1 (will receive 2 free tickets)
Food Sponsor	\$2,500	5 (\$500 each - receive 6 tickets)



# PRIZE DRAWING SPONSORSHIP IDEAS



- Restaurant Gift Certificate      Bed & Breakfast/Hotel Room
- Special Events Tickets      Jewelry
- Movie Tickets      Golf Items      Rounds of Golf      Clocks
- Sunglasses      Cash Donations

**OR ANYTHING YOU WANT TO DONATE!**

**LIVE AUCTION & RAFFLE to be held after gaming tables close- NEED DONATIONS!!**

Company Name: \_\_\_\_\_

Contact Person & Phone : \_\_\_\_\_

Type of Sponsorship: \_\_\_\_\_

Number of (additional) tickets (\$35 per ticket or \$60 for 2 tickets): \_\_\_\_\_

Attendees: \_\_\_\_\_

	MasterCard	Visa	Discover	Amex
Card Holder Name:	_____			
Billing Address:	_____			
City, State, Zip:	_____			
Phone:	_____	Amount Charged: \$	_____	
Card Number:	_____	Exp Date:	_____	Val Code: _____

**Please complete and fax to Dayton Hoffman at (210) 545-6030 for questions call Dayton at (210) 380-2230. Please make your ck out to SAAHU and mail to: Dayton Hoffman with Standard Insurance at 13750 San Pedro Ste. 440 San Antonio, TX 78216.**

**What?** Saahu Luncheon  
**When?** Thursday, May 15th  
**Where?** Sonterra Country Club  
**Time?** 11:30 Registration / 12:00 Lunch  
**Sponsor:** Humana Large Group  
**Speaker:** Pam Lilly  
**Topic:** Identity Theft: Understanding the #1 Crime in America  
**Course #:** 49730C -5 areas of Identity Theft & a review of Federal & State theft regulations.  
**RSVP:** [gholzworth@chapmanschewebenefits.com](mailto:gholzworth@chapmanschewebenefits.com)  
(Cancellations must be in writing and received 24 hours prior to the event. Individuals holding reservations will be billed for "no shows")  
**Cost:** Saahu Members: \$20/Non-Saahu Members: \$40  
**PacFund:** \$5 per ticket



Pam Williams-Lilly, CITRMS

"Knowledge is the best defense against the fastest growing crime in America today, Identity Theft".

Pam is among the ranks of a select group of professionals nationwide that holds the distinction of Certified Identity Theft Risk Management Specialist. The CITRMS certification is unique to professionals who are dedicated to educating and assisting clients, customers, businesses, and the general public in combating the epidemic of Identity Theft and related fraud.

Pam is originally from Louisiana, but has made Houston her home for the past 18 years. She has been an Independent Associate with Pre-Paid Legal Services for 6 plus years and holds the position of Executive Director. She is currently a member of the Greater Houston Partnership, Cy-Fair Chamber of Commerce and its Crime Prevention and Salute to Law Enforcement Committees. She also serves as an ambassador for the Cy-Fair Chamber of Commerce. Pam is also an active member of Houston Association of Healthcare Underwriters.

# This page could be yours!



# Send your articles now!

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*As a member of  
SAAHU please join  
the leadership team  
in helping bring  
value added to  
membership.*

San Antonio Association Health Underwriters'  
Newsletter Chair  
Vickie Lightsey  
8023 Vantage Drive, 8th Floor, San Antonio, TX 78230  
Vickie.lightsey@kci1.com

# SAAHU Membership Report

**Current membership: 249 (WHOO HOO!!! OUR HIGHEST EVER)**

Membership goal: 260

Net Members needed: 11

**During March:**

Members added: 13

Members lapsed: 2 (AWESOME WORK *LORI RICE!!!!!!*)

**SAAHU APRIL NEW MEMBERS (some members were listed last month....)**

Join date	First Name	Last Name	Company	Sponsor
04/10/2008	Paul	Larson	American Public Life	Charles Davis
04/10/2008	Jaemi	Correia	Principal Financial Group	Vickie Lightsey
04/11/2008	Mike	Boland	Humana	Nik Newman
04/22/2008	Patricia	Gillis	Colonial	Sandra Johnson
04/22/2008	Esther	Pipoly	Compass Insurance	Rusty Rice

**Sandy Johnson**  
**SAAHU membership chair**

# RETENTION!

**It belongs to us all. Some of your fellow members are close to falling off the membership rolls. I'm sure it is an oversight in this busy time. Give them a call and remind them to renew today. Help keep your association strong.**

	FIRST_NAME	LAST_NAME	STATUS	WORK_PHONE
Critical	Ernie	De La Paz	A	(830) 229-5502
Critical	David	Washer	A	(210) 738-0307
Urgent	Lillie	Briones	A	(210) 683-1590
Urgent	Gala	Burns	A	(210) 697-2254
Urgent	Sarah	Cecil	A	(210) 617-1870
Urgent	Robert	Feike	A	(210) 599-4862 x
Urgent	Jeff	Jacoby	A	(972) 233-9711x21
Urgent	Kimberly	Kimbro	A	(210) 222-2161
Urgent	Emely	Muenchow	A	(210) 697-2245
Urgent	Amanda	Rees	A	(210) 617-1016
Urgent	Connie	Rivera	A	(210) 930-6665
Urgent	Robert	Rushing	A	(830) 438-6263
Urgent	Joe	Seewald	A	(210) 771-3858
Urgent	Elisa	Valenciano	A	(210) 615-7091
Urgent	Sylvia	Villarreal	A	(210) 366-8008
Urgent	Martha	Webb	A	(830) 899-2103

**Lori Rice**  
*SAAHU Membership Retention Chair*

## The National Association of Health Underwriters Membership Application San Antonio Chapter

Last Name	First Name	Designation(s)	
Company	Title	Referred by / Sponsor	
Mailing Street Address	City	State	Zip
Telephone	Fax	Email Address	
Home Street Address (for Legislative Purposes)	City	State	Zip
			home phone number

Please indicate your areas of practice:

<input type="checkbox"/> Long Term Care <input type="checkbox"/> Individual <input type="checkbox"/> TPA	<input type="checkbox"/> Disability <input type="checkbox"/> Large Group <input type="checkbox"/> Self Insured	<input type="checkbox"/> Managed Care <input type="checkbox"/> Small Group <input type="checkbox"/> Medicare Supplement	<input type="checkbox"/> Retirement <input type="checkbox"/> Worksite Marketing <input type="checkbox"/> Dental
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Board Committees I'd like to help on:

Membership  
  special events  
  newsletter  
  education events (CE)  
  sponsors  
 Legislation  
  Any where I can be useful

Annual DUES:

<b>MONTHLY DUES payable to NAHU</b>	<b>\$ 27.09</b>
OR - <b>ANNUAL Associate membership dues</b> if you belong to another chapter (Pay to <b>SAAHU</b> ) Name of local chapter : _____	<b>\$30.00</b>

Payment is made by:  
  Check  
  VISA  
  MasterCard  
  Amex  
 Draft my/our checking account **one-twelfth** of my monthly dues Monthly (complete attached bank draft form)  
 Charge my Credit Card Monthly **one-twelfth** of my monthly dues Monthly.  
 Charge my credit card for the annual dues of \$325.00  
 Attached is my check for \$325.00 annual dues  
 Attached is my check for \$30.00 Associate Member annual dues

If payment is made by credit card...

Card # \_\_\_\_\_ Expiration date: \_\_\_\_\_  
 Signature \_\_\_\_\_ Name as it appears on credit card \_\_\_\_\_

Mail check and application to : Sandy Johnson   12500 Network Blvd, Ste 403   San Antonio, TX   78249

Fax or email credit card payments or bank drafts to: Sandy Johnson at



**The Easiest Way to Pay Your  
Membership!!**

**Introducing Autocheck**, NAHU's pre-authorized payment system for membership dues. By completing this form and attaching a voided check from your account, you can pay your membership dues on a monthly installment basis. Autocheck eliminates the danger of losing the benefits of membership because of a misplaced invoice, and frees up your cash flow for other expenses.

Please send this form with your application to:  
Sandy Johnson  
c/o San Antonio Association of Health Underwriters  
12500 Network Blvd. Ste 403  
San Antonio, TX 78249

**AUTHORIZATION AGREEMENT FOR PRE-ARRANGED  
PAYMENTS (DEBITS) OF MEMBERSHIP DUES**

I (we) hereby authorize the National Association of Health Underwriters to initiate debit entries to my (our) account named at the bank below, hereinafter called BANK.

This authority is to remain in full force and effect until BANK has received written notification from me (or either of us) of its termination in such time and in such manner as to afford Bank a reasonable opportunity to act on it. A customer has the right to stop payment on a debit entry by notification to BANK at least 3 days prior to the date scheduled for charging account. A customer also has the right to question Bank about any debit entry by notifying Bank no less than 60 days after BANK sends a statement to customer containing the entry. BANK will handle all such questions in accordance with its procedures and the requirements for resolving errors found in Regulation E issued by the Federal Reserve Board.

Name (s) \_\_\_\_\_

Customer Bank Name \_\_\_\_\_ Customer Account \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

**PLEASE ATTACH A VOIDED CHECK HERE**