

# SEPTEMBER 2017



## PRESIDENT'S MESSAGE

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Well 4<sup>th</sup> quarter is officially here! While there is a lot of work on everyone's plates the next few months, we should take a moment to look at how much we have gotten done so far. In August, we had a great luncheon CE with our very own Nedra Clingan as our speaker.

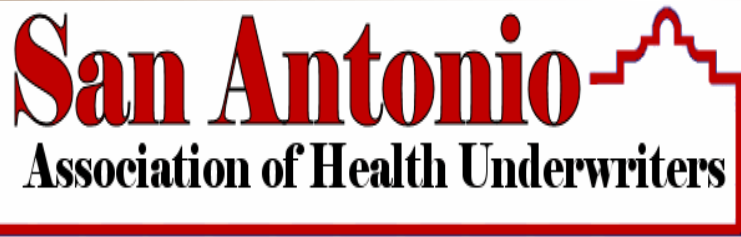
This year for our annual Medicare Event Day, we are doing things a little different. We have asked the sponsors to talk about their products and roll out their information as we head into the Annual Open Enrollment Period. I hope to see everyone there on September 6<sup>th</sup>!

I wanted to share with you, that a few of the board members attended a luncheon at the Greater Chamber of San Antonio last month, where Ted Cruz was the guest speaker. I found it reassuring to hear that healthcare is not a dead issue in Washington. He mentioned that they are still currently working on a bill to bring to the Senate. I always find it reassuring knowing that our fellow members in Washington, and those that work for NAHU are continuing efforts for us, while we focus on our day to day work.

I hope to see everyone on Wednesday September 21, 2017, when Lee Manross, TAHU's lobbyist, will be presenting a CE on 2017 Health Ins. Legislation – Snoozer or Game Changer?

Best wishes,  
Angela Theesfeld





## LUNCHEON

*Join us for the SAAHU Luncheon and 1 Hour CE*

**Wednesday, September 20, 2017 at 11:30**

**TAHU Lobbyist, Lee Manross, Presents**

**“2017 Health Ins. Legislation - Snoozer or Game Changer”**

### Meeting Details

**Where:** Maggiano's Little Italy (At the Rim)

17603 IH 10 West / San Antonio 78257

**When:** Wednesday, September 20, 2017

- 11:30 a.m. – 12:00 Registration
- 12:00 p.m. – 1:00 CE Presentation

**Presenter:** Lee Manross, TAHU Lobbyist

**Course Title:** “2017 Health Ins. Legislation-Snoozer or Game Changer” Course 108744

**Note: Only cash or check payments will be accepted at the door.**

**Early Registration Member:** \$28.00\* (Registration after 9/15 add \$10)

**Early Registration Non-Member:** \$38.00\* (Registration after 9/15 add \$10)

\*SAAHU kindly requests notice of cancellations by Friday, 9/15 for a full refund else you will be billed the luncheon rate.

Be sure to check out the latest on our website <http://sanantonioahu.org/>

# San Antonio

## Association of Health Underwriters



### Membership Report

SAAHU MEMBER COUNT (as of September 2017): 193

LUNCHEON RAFFLE FOR CASH: Did you know that at every luncheon there is a chance to win money, just for attending? That's right, we pick one member's name from an envelope, if your name is picked and you are present, you win the full pot of money; if the money is not claimed it rolls into the next month.

July LUNCHEON – Raffle prize of \$50 was not awarded. It will go up to \$75 for the next luncheon.

SAAHU ANNIVERSARIES – The following members are celebrating their SAAHU Membership Anniversaries in September they will be recognized at the luncheon. The names of attending Anniversary Members will be entered into a special raffle for a \$25 gift card. Please RSVP to Gabrielle Gelo @ [gabrielle.gelo@acsiapartners.com](mailto:gabrielle.gelo@acsiapartners.com)

WELCOME NEW MEMBERS – We want to extend a heartfelt welcome to these new members who have joined SAAHU in the past three months. These New Members will have their names put into a private drawing for a \$25 Gift Card at the next luncheon, and all they have to do is ATTEND! Please RSVP to Gabrielle Gelo @ [gabrielle.gelo@acsiapartners.com](mailto:gabrielle.gelo@acsiapartners.com)

Mrs. Brandi K. DeAnda

Jason Forks

Preston Jarrell

Abby Jaskinia

**SAAHU MEMBERS: Two week New Member Blitz - could mean \$100 in YOUR pocket!**

We all have colleagues who have talked about joining SAAHU “someday”, no time is better to join than RIGHT NOW!

**NEW MEMBERS and 6+ MONTH LAPSED MEMBERS:**

- Submit your online application <http://www.nahu.org/join.cfm>
  - between **AUGUST 26 and SEPTEMBER 8**
  - get **\$50 off** the National Dues!

**SAAHU MEMBERS: YOUR NAME will go into a drawing for \$100 cash every time that an application lists you as the SPONSOR!**

(Winner selected at the September 20 lunch- don't need to be present to win)

# San Antonio

Association of Health Underwriters



## Media Opportunities

Hi! I am building the speakers bureau and media referral kit for our chapter. We do receive interesting, high visibility requests.

If you would like me to refer you for either option, please send me your contact info and subject matter expertise.

You can reach me at [acdepaoli@depaoliprofservices.com](mailto:acdepaoli@depaoliprofservices.com) or at [2106173086](tel:2106173086).

Thanks!

Allison De Paoli

# San Antonio

## Association of Health Underwriters



Thank you to UHC for being our  
lunch sponsor!

## Are you working on a designation?

We would love to recognize your efforts if you are currently pursuing one of the following designations:

CEBS	CBA	CBC
CLTC	CLU	CSA
DIA	HIA	LTCP
MHP	RHU	REBC
SGS		

WE WANT TO KNOW!

Please send Nedra Clingan a  
note at:

[Nedra.Clingan@gmail.com](mailto:Nedra.Clingan@gmail.com)

NAHU recognizes many designations including the RHU, REBC, ChHC, DIA, CLTC, CEBS, and CSFS.

For more information, please visit the NAHU website at  
<http://www.nahu.org/education/designations/index.cfm> or contact Farren Baer at [fbaer@nahu.org](mailto:fbaer@nahu.org)

We are on the Web!

[www.sanantonioahu.org](http://www.sanantonioahu.org)

Look for updates on Facebook and LinkedIn!